

# MAKE UK MID-YEAR POLICY WINS 2020

BACKING YOU  
TO ENGINEER  
THE FUTURE

# 2020: CHALLENGES AND CHANGES

At the start of the year we launched four policy campaigns to support you in building a digital, global and green future. 2020 was set to be a pivotal year for UK manufacturing, from positioning ourselves as global leaders in world markets, to leading a green revolution in a bid to transition to net zero, to inspiring the next generation of creators, makers and innovators.

Nonetheless, no one could have predicted the mammoth challenges the sector has faced as a result of the Covid-19. As the pandemic struck, much like the rest of the economy, the manufacturing sector was hit hard. However, through innovation and resilience, manufacturers have risen to the challenge and responded. More than ever before what we make matters, and what that in turn provides for our economy, communities and regions will matter even more going forward.

There is a real recognition of the vital role our sector plays in boosting productivity, powering economic growth and delivering shared opportunity in every region of the UK.

**“ THANK YOU FOR THE EFFORT AND HELP MAKE UK PROVIDED PES TO SUPPORT OUR PROJECT PARTNERS DURING THESE UNPRECEDENTED TIMES. THE REACH MAKE UK HAS THROUGH ITS NETWORK, EFFECTIVELY EXTENDING OURS, HAS BEEN INVALUABLE IN THE SEARCH FOR THESE VITAL VENTILATOR PARTS AS TEAM RACE TO MEET THE GOVERNMENT’S VENTILATOR CHALLENGE. ”**

PES Performance

# MAKING YOUR VOICE COUNT

Our 9 Regional Advisory Boards, 4 Policy Committees,  
3 Stakeholder Steering groups\*, and 1 National Membership Board  
means our work is driven by the views of over 200 manufacturing leaders.



**OVER 40**

membership board meetings



**150**

number of political engagements,  
including 75 meetings with Government



Representing the views of manufacturing on

**10 BOARDS**

across Government



**THOUSANDS**

of manufacturing leaders have joined us  
for our dedicated Covid-19 webinars



**OVER 6,000**

COVID-19 queries solved



Almost

**1 MILLION**

impressions on Twitter on new dedicated policy  
and campaigns account @MakeUKCampaigns



**OVER 4,500**

mentions in the media, including almost  
200 national broadcast interviews



Trending at

**NUMBER 1**

on Twitter for our 2020 National  
Manufacturing Conference

# MAKE UK'S CAMPAIGNING HAS CHANGED GOVERNMENT POLICY



## Responding and recovering from Covid-19

### Direct Government financial support for your business

- The introduction and on-going development of loan schemes to support manufacturers in accessing finance and staying operational during the Covid-19 pandemic, including Coronavirus Business Interruption Loan Scheme (CBILS), Covid Corporate Financing Facility (CCFF), and Business Bounce Back loans for SMEs.
- Secured guarantees of up to £10 billion to Trade Credit Insurance schemes for business-to-business transactions.
- Secured direct Government grants worth £10,000 to those small businesses that are already eligible for small business rates relief or rural rate relief.

### Maintaining your cash flow and staying operational

- A 3-month extension to the period to file accounts the Covid-19 pandemic and no late penalties for reporting in 2020.
- Secured a new HMRC 'Time to Pay' scheme to create bespoke liability deferral packages on a case by case basis, with HMRC redirecting resources to prioritise businesses' individual cases.
- A commitment to review and fundamentally reform business rates.

## Schemes to support your workforce

- Guaranteed an extension to the Coronavirus Job Retention Scheme (CJRS) until October, as well as a tapered approach to the closure of the scheme as opposed to a cliff-edge.
- Ensured the cost of statutory sick pay (SSP) for coronavirus-related absence will be covered for businesses with fewer than 250 employees.
- Confirmed the Coronavirus Job Retention Scheme (CJRS) will not prevent apprentices training and that providers can still offer their services by remote means with flexibility in terms of delivery and assessment.
- Confirmed occupation-based exemptions to the Government's quarantine rules to allow vital employees including service and maintenance engineers to travel.
- Secured a new apprenticeship bonus worth £2,000 for any employer in England taking on an apprentice under the age of 25.

**“ TERRIFIC TO SEE THIS  
ACKNOWLEDGEMENT  
OF THE IMPORTANCE OF  
THE UK MANUFACTURING  
SECTOR FROM HMG.  
HATS OFF TO MAKE UK ”**

Jepson and Co



**THANK YOU TO  
MAKE UK FOR  
PROVIDING A  
TRUSTED ONE  
STOP SOURCE  
FOR HELPING US  
STAY CONNECTED  
AND INFORMED AT  
THIS BIZARRE TIME.**

**SPE Swiftool  
Precision Engineering**

## **Making a digital and smart future a reality**

### **Building smart resilient manufacturing supply chains**

- Secured Government funding to support work towards an industrial research project in digital technologies to transform supply chains in UK manufacturing, via the Industrial Strategy Challenge Fund.
- Increased the rate of the Research and Development Expenditure Credit (RDEC) from 12% to 13% to support to businesses that are embracing innovation.

## **Leading the green revolution and building a sustainable economy**

### **Developing a blueprint for a more sustainable manufacturing sector**

- Worked closely with Government to map out a clear, practical way the UK manufacturing sector can meet the target of net-zero emissions by 2050.
- Ensured United Nations Climate Change conference COP26 was not cancelled, instead delayed to next year and continues to be held here in the UK as a prime opportunity for UK manufacturers to showcase their work.

## **Minimising the risks of leaving the EU and maximising global opportunities**

- Secured exemptions on the Government's quarantine rules including service and maintenance engineers.
- A phased introduction to the new border model for UK-EU to enable manufacturers' sufficient time to prepare for its introduction.

## **Upskilling and retraining workforces, and inspiring the next generation**

### **Inspiring and providing opportunities to the next generation**

- Secured an additional £110m to pay for industry-standard equipment in the delivery of T Levels and teacher training, as well as £750 per T Level learner to support providers and employers offer 3 month work placements.

### **Keeping access to vital people and skills**

- Evidence and analysis provided to advise the Migration Advisory Committee (MAC) to recommend a lowering of the minimum salary threshold for EEA workers from January 2021.
- Secured an extension of the definition of skilled to Regulated Qualification Framework Entry Level 3 (A level or equivalent), as well as the ability for international graduates to stay and look for work for up to two years after completing their studies, under the new immigration system.

**We've seen some significant wins already this year. Ahead of the 2020 spending review this autumn, Make UK will be working hard to put UK manufacturing at the heart of a digital, greener and sustainable future post Covid-19. We have more work to do and manufacturers like you have a vital role to play in shaping and driving our work with Government. Your support is invaluable.**

# JOIN MAKE UK AND UNLOCK THE POTENTIAL OF YOUR BUSINESS

From the first industrial revolution to the emergence of the fourth, the manufacturing sector has been the UK's economic engine and the world's workshop. For over 125 years, Make UK has represented manufacturers who are creating the new technologies of today and designing the innovations of tomorrow. We have championed manufacturers who have invested in their people, allowing them to compete on a global stage, and provide the solutions to the world's biggest challenges.

More than ever before, the UK economy needs manufacturers to step up and boost productivity, power economic growth, and deliver shared opportunity in every region of the UK. That's why this year we have a clear, coherent message to Government – work with us to back UK manufacturing, and help us engineer a digital, global and green future.



## Insight

Make UK members receive exclusive access to insight and analysis tailored for manufacturers. Our comprehensive industry intelligence allows you to identify trends that shape your business strategy, so you can plan your operations with confidence, support your workforce and strengthen your bottom line.

## Influence

We create a supportive environment for UK manufacturing growth and success representing the issues that matter to our members, working hard to ensure UK manufacturing remains in the Government and media spotlight. Our unrivalled knowledge of manufacturing means we are able to influence policy-making at local, national and international levels.

We push for the policy change our members want to see. Together, we help our members to achieve more.

## Growth

Make UK members can connect with buyers, suppliers and decision makers via a comprehensive events programme and an unrivalled network of businesses. Build connections, grow your profile and take your business to new heights with direct access to a community of professional who share a passion for manufacturing.

**// A MASSIVE THANK YOU  
TO THE TEAM AT MAKE UK  
FOR THE EXCEPTIONALLY  
GOOD HR ADVICE DURING  
THIS CRISIS. I REALLY DON'T  
KNOW HOW WE WOULD GET  
THROUGH IT WITHOUT YOU //**

**Autocraft Drivetrain Solutions**

**Join us:**

[makeuk.org/become-a-member/make-uk-membership](https://makeuk.org/become-a-member/make-uk-membership)



**@MakeUKCampaigns**

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The Manufacturers' Organisation



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